



VENDOR **ASSIST**

Whether you're considering raising funds or planning to exit, **Knight Vendor Assist** is designed to increase the certainty of successfully completing your transaction.

Vendor Assist is a high level 'dry run' due diligence process to ensure a business is fully prepared for a transaction process and is undertaken by our transactional services specialists.

What does the report aim to do?

- Highlight the strengths and opportunities as areas of focus
- Highlight potential financial, commercial, corporate risks which can be mitigated ahead of time
- Validate the valuation of your business

What are the benefits

Before the deal

- You can be confident that the business is ready for diligence
- Potential issues have been addressed away from the heat of a deal
- Preparing an online dataroom in advance reduces the impact of due diligence and risk of confidentiality breach

During the deal

- Increase the control and competition within the sales process to drive the valuation
- Speeds up the Due Diligence process
- Reduces the strain on your internal resources in a high pressure transaction process
- A high level of preparation will enhance the perception of your business

Vendor Assist

A “dry-run” due diligence process to ensure a business is fully prepared for a sale, funding or private equity process

- The report will focus on key value drivers and potential risks to a transaction
 - Ensure all financial information is available and accurate
 - Highlight potential issues for a deal that may impact on valuation and/or timing arising from
 - The financial health of a business
 - The quality of financial and management information
 - Corporate and company structure
 - Potential commercial risks
 - Suggest mitigation strategies for any identified issues
 - Validate valuation
 - Prepare an online dataroom

Vendor Assist Process

